

Buy Canadian should fund Canadian jobs and news, not U.S. Big Tech

A Message from Canada's news publishers

To the Government of Canada,

We applaud the Government of Canada's ambition to build Canada strong, and commitment in the forthcoming Budget to Buy Canadian.

Last year, the federal government including agencies and Crown corporations spent over \$100 million on advertising. Most of it went to U.S. Big Tech.¹

Why are we funding American tech monopolies that extract tens of billions a year out of Canada -- largely untaxed -- at the expense of local journalism and culture, and whose platforms have become vectors for division and disinformation?

Let's reinvest our ad dollars in Canada. In Budget 2025, the Government of Canada should follow Ontario's lead and set aside a minimum of 25% of its advertising budgets for Canadian news media.

At no additional cost to taxpayers, the government can support local jobs while getting its message out in a brand safe environment. Far fewer Canadians trust ads on Facebook and Instagram than those published by Canadian news media.²

Buying Canadian advertising in Canadian news media is both the right and smart thing to do.

Respectfully,
Canada's news publishers



SOURCES

¹ Annual Report on Government of Canada Advertising Activities 2023-2024, combined with proprietary industry data.

² Totum Research Canada, January 2025. Canadians 18+, n=2418.; Pollara for the Dais. 2025 Survey of Online Harms, Canadians 16+, n=2502.